

Metalworks, Inc. Achieves Reliable Data Backup and Peace of Mind with Net3

ABOUT METALWORKS

Metalworks, Inc., a family-owned company based in Ludington, Michigan, has manufactured high-quality metal storage solutions for the Contract Furniture Industry since 1966. In December 2023, Metalworks expanded its offerings by acquiring Flairwood, a nearby manufacturer specializing in laminate cabinets and carts. This acquisition allows Metalworks to enter new markets—such as healthcare, education, and commercial furniture—and to diversify its products across metal, wood, laminate, and mixed materials.

THE CHALLENGE

Metalworks' legacy backup solution was Paragon, an on-premise platform replicated across a private Ethernet line to a sister company 30 miles away. Over time, this setup presented increasing challenges, with drives filling up quickly due to extraneous software data and machine recovery proving complex and time-consuming. "Our existing solution worked initially, but as our technology needs grew, it became clunky and inefficient," explained Jill Schoedel, IT Manager at Metalworks.

THE SOLUTION

Following a recent ERP system upgrade, Metalworks recognized the need for a more reliable, flexible, and secure backup solution. The team wanted a cloud-based platform that would provide peace of mind, cost efficiency, and the ability to quickly spin up a virtual server if a server issue arose. Net3 emerged as the ideal choice, offering all these features with a straightforward and dependable approach.

Industry
Manufacturing

Environment
Acronis
13 Virtual Machines
17 Cloud Servers
2.05 TB

Challenges
Drives filling up quickly
Complex Machine Recovery
Time-consuming Backup
Overall inefficiencies

Product/Solution
Acronis Backup
Acronis M365 Backup

> *"Net3 checked all of our boxes without being overly complicated. We wanted a solution that was easy to use, with reliable customer service that we could count on if we ever faced any issues."*
>
> **Jill Schoedel,** IT Manager

THE RESULT

The transition to Net3 has given Metalworks secure, reliable backups that cover their data as well as their Office 365 solution. Acronis' ease of use and reliability have made it a "set it and forget it" solution for Jill and her team. Jill also appreciates Net3's regular check-ins to ensure everything runs smoothly and addresses any support needs.

Net3's proactive customer support has set them apart from other providers throughout the process, consistently exceeding Metalworks' expectations with friendly, accessible service. Jill and her team have felt supported every step of the way, with the assurance that Net3's team is ready to help whenever needed.

With Net3's dependable infrastructure and customer-centric approach, Metalworks has found a backup solution that not only meets their current needs but also provides a reliable foundation for their future growth.

ABOUT NET3 TECHNOLOGY

Net3 is a leading Cloud Services Provider headquartered in Greenville, SC. We own and operate Net3 Cloud, a private virtual data center located on both the East and West coasts.

Net3 is a nationwide provider of comprehensive cloud solutions. Our offerings span a wide spectrum, including IaaS, Cloud Backup, Disaster Recovery, Cybersecurity, and Cloud Managed Data Protection Services, ensuring that we can meet the diverse needs of our clients.

For elite customer service, every client has a dedicated team of Net3 Cloud Engineers. From training to onboarding, through the length of your contract, we work with each client to form a true business partnership and ensure cloud confidence.