Clark+Elbing Chooses Net3 for Infrastructure as a Service (IaaS) & Enhanced Security

According to The American Lawyer blog post, Law Firm Data Breach Reports Show No Signs of Slowing in 2024, "Five months into the year, 2024 is on pace to be the biggest year in the history of law firm data breach reports. At least 21 law firms filed data breach reports to state attorneys general offices this year. By comparison, 2023 saw 28 law firm breach reports, while 2022 had 33 breach reports and 2021 had 38."

Law firms are widely known to be targeted for ransomware attacks. They are attractive targets due to their clients' sensitive information, and the attacks are becoming more costly. Today, cybercriminals demand more than five times the extortion amount from law firms compared to other industries.

Industry

Legal/Law Firm

Environment

5.8 TB IaaS
20 VMs IaaS

Cloud Backup
O365 Environment Backup
Endpoint Security Support

Product/Solution

Net3 IaaS
Veeam for IaaS Backup
Zerto for Disaster Recovery
Acronis for Security
Alternative Pricing Model

CHALLENGE

Clark+Elbing is a top-tier intellectual property (IP) law firm based in Boston, MA and focuses on protecting and promoting innovations in life science, chemistry, devices, and diagnostics. The firm previously operated strictly on-premises, facing significant challenges due to costly refresh cycles and the risk of physical loss at their facility in the event of a disaster. They sought to avoid the repetitive and expensive process of upgrading their infrastructure every five years. Security is also a focal point of the law firm and Brendan Antunez, the firm's Sr. IT Manager, wanted a dependable, robust security solution.

SOLUTION

Clark+Elbing evaluated numerous cloud vendors for IaaS, but most offerings were too costly and required substantial effort to migrate. They ultimately chose Net3 for its competitive pricing, robust support, and ease of migration.

Net3 provided Clark+Elbing with a comprehensive cloud migration and a disaster recovery solution that included cybersecurity. Since making the switch, the firm has benefitted from not having to purchase and own their own infrastructure. Additionally, one year after the migration, a flood occurred that would have crippled their on-premises operations. Thanks to Net3, Clark+Elbing was able to continue working while repairs were made.

ABOUT CLARK+ELBING

Clark+Elbing represents clients at the forefront of scientific discovery and technological innovation. Its lawyers have advanced science degrees and understand complex scientific principles, so no time or resources are wasted on basic instruction. From universities, medical centers, and companies of all sizes to the investors who back them, Clark+Elbing represents leaders in their respective fields. Their practice encompasses intellectual property (IP) in the areas of life science, chemistry, devices, and diagnostics, and offer a focused, consistent team of experts that stay involved with you throughout the IP lifecycle.

> Working with Net3 has provided Clark+Elbing with a personalized and responsive experience. If a problem arises, Net3 has always been willing to address all the concerns and remedy the issues fast. As an IT veteran with 31 years of IT experience, working with Net3 has been superb and highly recommended!
>
> **Brendan Antunez,** Senior IT Manager

ABOUT NET3 TECHNOLOGY

Net3 is a leading Cloud Services Provider headquartered in Greenville, SC. We own and operate Net3 Cloud, a private virtual data center located on both the East and West coasts.

Net3 is a nationwide provider of comprehensive cloud solutions. Our offerings span a wide spectrum, including IaaS, Cloud Backup, Disaster Recovery, Cybersecurity, and Cloud Managed Data Protection Services, ensuring that we can meet the diverse needs of our clients.

For elite customer service, every client has a dedicated team of Net3 Cloud Engineers. From training to onboarding, through the length of your contract, we work with each client to form a true business partnership and ensure cloud confidence.